



## JANET CEDDIA

### PRESIDENT & MANAGING MEMBER

With prior executive-level roles in consulting and construction, Janet brings more than 25 years of experience in management and business building to Altair. In her current role as President/ Managing Member, Janet oversees all facets of running daily operations. Her primary areas of focus include: Business development and estimating, financial planning and systems development for scalability and continuous improvement. In seeking to exceed client expectations, she plays an active role in all projects.

## PROJECT EXPERIENCE

- ▶ **EVANS-DIMOPOULOS RESIDENCE, Belmont, MA**  
Ground-up design-build construction of a 7,000 SF custom home, including six bathrooms, five bedrooms, a library, two home offices, living and dining spaces. The interiors feature cathedral and tray ceilings as well as 9' to 11' ceilings. \$2,700,000
- ▶ **BGOOD INC, Wellesley/Natick/Cambridge/Hingham/Dedham/Burlington, MA**  
Fast track restaurant fit-outs at various locations, from full guts to finish upgrades in order to elevate to a common brand standard. \$1,800,000
- ▶ **COSGROVE APARTMENTS, Newton, MA**  
Interior gut and renovation of two apartment units. Work included structural, electrical and mechanical upgrades as well as new kitchens, baths. \$300,000
- ▶ **BUILDING 1240 FAMILY SERVICES, US AFB, Hanscom, MA**  
Complete gut and overhaul of 30,000 SF former Air Force officer's club and restaurant, converted to offices and meeting space for five government agencies providing services to troops and their families. \$5,800,000
- ▶ **AUTOMATED FIRING RANGE - ARMY RESERVE, Devens, MA**  
New construction of a firing range facility, including 120 target structures, five buildings and a viewing stand and covered mess area. Included significant underground site utilities and drainage systems. \$4,200,000

## OTHER PROFESSIONAL EXPERIENCE

- ▶ **SECURITY CONSTRUCTION SERVICES, INC., Hudson, MA**  
**SECURITY FENCE COMPANY, Arlington/ Hudson, MA**  
*President & Owner / Project Executive*  
Oversaw management of multi-faceted construction company with several self-performing divisions and certification as woman-owned, disadvantaged business enterprise (WBE/ DBE). Grew business from \$1.8M to over \$22M in annual sales, \$5M in assets, and a bonding capacity of \$20M.
- ▶ **MCKINSEY & COMPANY, Stamford, CT/ Boston, MA**  
*Engagement Manager*  
Led client teams to address strategic challenges of C-suite execs of Fortune 100 companies
- ▶ **TEACH FOR AMERICA, INC. (TFA)**  
*Director of Assessment, New York, NY*  
Managed the PAI, an assessment "portfolio" to evaluate 220 teachers across five states.  
*Executive Director of TFA Regional Office, Washington, DC*  
Designed, marketed, and negotiated partnership proposal to DC Public Schools. Led short- and long-range strategic planning for regional teacher training programs, funding, and staffing.  
*Director of Institute Programs, New York, NY*  
Planned and directed six-week teacher training program for 570 new TFA recruits. Negotiated \$1 million site contract with UCLA. Managed 23 staff, a \$2M budget, and 120 faculty
- ▶ **LONGFELLOW ELEMENTARY / DAVIS MIDDLE SCHOOL, Compton CA**  
*Public School Teacher / TFA Corps Member - 5th Grade and 7th Grade History.*

## EDUCATION

Harvard University School of Business Administration  
Masters, Business Administration

Colby College  
B.A. Summa Cum Laude  
Govt & Political Science

## AFFILIATIONS

Member, Eastern Massachusetts Chapter, National Association of the Remodelling Industry (NARI)

Member, Professional Women in Construction (PWC)

Member, Center for Women in Enterprise (CWE)

Member, Associated General Contractors (AGC)

Board Member, Hopkinton Center for the Arts (HCA)

Former Board Member, Small Business Association of New England (SBANE)

## CERTIFICATIONS/ LICENSES

Construction Supervisor License (CS #105790)

Red Cross CPR/First Aid Certified  
30-Hour OSHA Trained

Home Improvement Contractors License

Quality Construction Management Certified (CQM)

WBE certified business  
2004 – 2016

DBE certified business  
2004 – 2016

8a SBDBE certified business  
2004 – 2013